



SOLUTIONS AS **UNIQUE** AS
YOUR BUSINESS

ISO 9001
REGISTERED

Engagement Profile

Customer Industry:	Electric Utility Devices
Customer Revenues:	\$5B+
Volume Characteristics:	High Mix Low Volume & High Volume
Services Provided:	Full Turnkey, PCA, Box Build, Test, 3PL & Repair Depot
Activity Stages:	Prototype, NPI, Production & Post-Production

Customer’s Voice

“To Whom It May Concern:

Last year <our organization> did an extensive search for a small to medium sized EMS that could service our Minneapolis EMS needs. Our business model is pure virtual manufacturing. We use EMS to build, warehouse and ship to our end customers. BTW provides this service for us and continues to win more products. We have also shifted our proto builds to BTW because of the willingness of the BTW team to work with our team to build in a fast turn time.

We have been impressed with the level of expertise and the high quality of the boards and products that BTW has built for us.

We will recommend them for your EMS needs.

Signed,

Manager of Manufacturing Services”