



SOLUTIONS AS **UNIQUE** AS  
YOUR BUSINESS

ISO 9001  
REGISTERED

**Engagement Profile**

Customer Industry:	Networking Devices
Customer Revenues:	\$180M
Volume Characteristics:	Mid & High Volumes
Services Provided:	Consignment & Full Turnkey; PCA & Test
Activity Stages:	Prototype, NPI & Production

**Customer’s Voice**

“Dear Mr. Bartley:

We have just completed a year where <our company> was able to achieve new record shipments for the forth quarter and fiscal year annual shipments. We would like to take this opportunity to **thank BTW and its people for helping us achieve this very notable achievement.** <Our company> places great value on the relationship that it maintains with its key suppliers and we appreciate your flexibility and responsiveness in helping us achieve these very important goals.”

“<Our company> was founded on people willing to work a little extra and go the extra mile. You exhibited this in working with us. You responded to the tough requests that we sent your way, and at times came up with some very good suggestions on how we can better operate. We have worked together side by side in some issues of quality and your assistance helped eliminate the problems.

It is a pleasure working with a group of individuals that have taken ownership in the products that they are helping us build.”

“Once again **thank you for being a partner in <our> growth and for joining us in the challenges that lie ahead...**

Sincerely,

VP of Operations  
Director of Quality  
Outside Services Buyer  
Manufacturing Engineering Manager”